



BROKERS' ACTIONS



PAVED DRIVEWAY

HOW TO AVOID IT

The broker must disclose **accurate information** to potential buyers. The seller indicates that the driveway is paved, but this is not visible because of snow? Explain the situation to the seller and take the time to check with him. Tell him that you do not doubt his word, but that the rules require you to verify. In addition to protecting yourself, you demonstrate professionalism.

TIP FROM THE PRO

You are the real estate expert; it is your responsibility to ensure the **accuracy of all the information collected** before disclosing it. Therefore, you need to systematically verify the information you receive.

CONSEQUENCES

In addition to exposing the client to an unpleasant situation, remember that this type of error has consequences for the broker. If you are held responsible and compensation is paid to the claimant, you will have to pay the **deductible** on your insurance policy. You should also know that a court action could have an impact on your personal credit report during the entire length of the dispute, not to mention the **loss of time** that this will cause you. You are always better safe than sorry.



Fonds d'assurance responsabilité professionnelle
du courtage immobilier du Québec

WWW.FARCIQ.COM